

Melissa Williams
VP Trading Operations Products
Shell Trading (US) Company

Melissa Williams is a native of New Orleans, Louisiana, holding a Bachelor of Science in Mechanical Engineering and a Master's degree in Business Administration. She is married to Terence and has three children.

In October 2024, Melissa was appointed Vice President of Trading Operations Products at Shell. She is responsible for ensuring the delivery of oil products and chemical feedstocks to Shell Trading & Supply customers worldwide, with a strong focus on HSSE, Compliance, and Product Quality.

In her former role as Vice President of Shell Marine in the Low Carbon Solutions Department, she led the Marine sector's P&L, driving the energy transition towards profitable, cleaner fuels and more efficient energy practices. She played a key role in decarbonizing the Marine sector through the development of an integrated Marine strategy, ensuring strong integration with trading (Fuel Oil, DLNG, and Shipping), achieving numerous customer wins, and demonstrating leadership in community and DEI initiatives.

Prior to this, Melissa was the Global Sales & Marketing Manager for Shell's marine fuel sales and marketing business in Trading, where she was instrumental in preparing for the IMO 2020 fuel specification change. Before this, she served as the Enterprise Optimization Manager for Motiva, a joint venture between Shell and Saudi Aramco, where she maximized asset margins and developed Motiva's trading organization.

Melissa has held several Economics and Scheduling roles at Shell Deer Park and Convent refineries, as well as the Crude and Feedstock Manager for Motiva during the startup of North America's largest refinery in Port Arthur. Additionally, she was a rotating equipment engineer at Deer Park refinery, supporting Lubricants and Logistics units.

Before joining Shell/Motiva, Melissa worked for McNeil Consumer Products Company (manufacturer of Tylenol) and supported NASA's International Space Station (ISS) as a flight controller. She has over 20 years of professional experience in the pharmaceutical, aeronautical, and oil industries.